ENENSYS announces exclusive negotiations to acquire TeamCast

The group will become the market leader in Video Delivery Infrastructure for DVB-T2 and ATSC3 Networks

Las Vegas – Monday April 24th, 2017 – 10am

ENENSYS, the worldwide leader in efficient video delivery infrastructure, is pleased to announce that it is in exclusive negotiations to acquire TeamCast, the worldwide leader in modulation technology for Terrestrial, Satellite and Wireless markets. The group will provide an extensive product and software range across Video Delivery Infrastructure, especially in ATSC3.0.

“This is an important step for both companies, as this operation will take us to the next level”, said Regis LE ROUX, President and CEO of ENENSYS. “The portfolios of ENENSYS and TeamCast are extremely complementary. There is essentially no overlap in the product range. Businesswise, TeamCast regional strength in the Americas and North Europe will increase ENENSYS’ footprint. Conversely, TeamCast will benefit from ENENSYS’ strong presence in MEA and APAC regions.”

The geographical proximity will also facilitate the synergies as both companies are based in Rennes, France, which is the European cluster for Digital Video Networks.

Jean-Luc PAVY, CEO of TeamCast said, “We have long been impressed by ENENSYS’ innovation skills and patent portfolio. Our two companies have already worked as partners a few years ago, and it became clear that we’re creating more added value when we work together. ENENSYS is the natural partner for us to serve our customers on the long term.”

To maintain customer focus, ENENSYS confirmed that TeamCast will continue to operate as a standalone company. “TeamCast has many prestigious customers and partners. Our objective is to keep them happy. Continuity will be ensured at the product and distribution levels”, adds Regis LE ROUX.

The acquisition is expected to close before the end of the 2nd quarter of 2017. Terms of the deal will not be disclosed.

About ENENSYS

ENENSYS designs and manufactures innovative professional equipment and software enabling Efficient Video Delivery over Broadcast & Telecom Networks.

Focused on innovation, ENENSYS Networks are organized around 2 products lines:

- **BROADCAST NETWORKS**: Equipment for Digital Terrestrial TV, Targeted Content Insertion and Switches & IP Transport... Products sit between encoding/multiplexing and transmission, facilitating signal distribution over a wide variety of networks. Covered standards include DVB-T2, ATSC3.0, and ISDB-T.
- **TELECOM NETWORKS**: Software for Mobile TV over LTE Broadcast and MCPTT Mission Critical & Public Safety applications. A distributed and scalable virtualized software enables LTE Broadcast capability on existing LTE/4G/5G Networks
ENENSYS is based in the Rennes area, France, in the heart of the Digital Video Cluster.

Further information about ENENSYS is available at www.enensys.com

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About TeamCast
TeamCast is a renowned and highly active member of the Digital TV ecosystem worldwide, with innovative technology offerings based on a solid expertise in Satellite and Terrestrial Digital TV transmission.

Created in 2003, and based at Rennes in France, TeamCast is deeply involved in the development, definition and verification of numerous broadcasting standards including ATSC 3.0. TeamCast is an active member of the ATSC forum and actively participated to the definition of the ATSC 3.0 physical standard.

Today, major clients in the Broadcasting Industry from 50 different countries invest their confidence in TeamCast and its products. TeamCast has offices in Elmira (New York) and in Singapore to support the development of its business in North America and Asia, and to provide local sales and technical support services to its customers.

For more information, please visit www.teamCast.com.

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